



INCOME PLAN

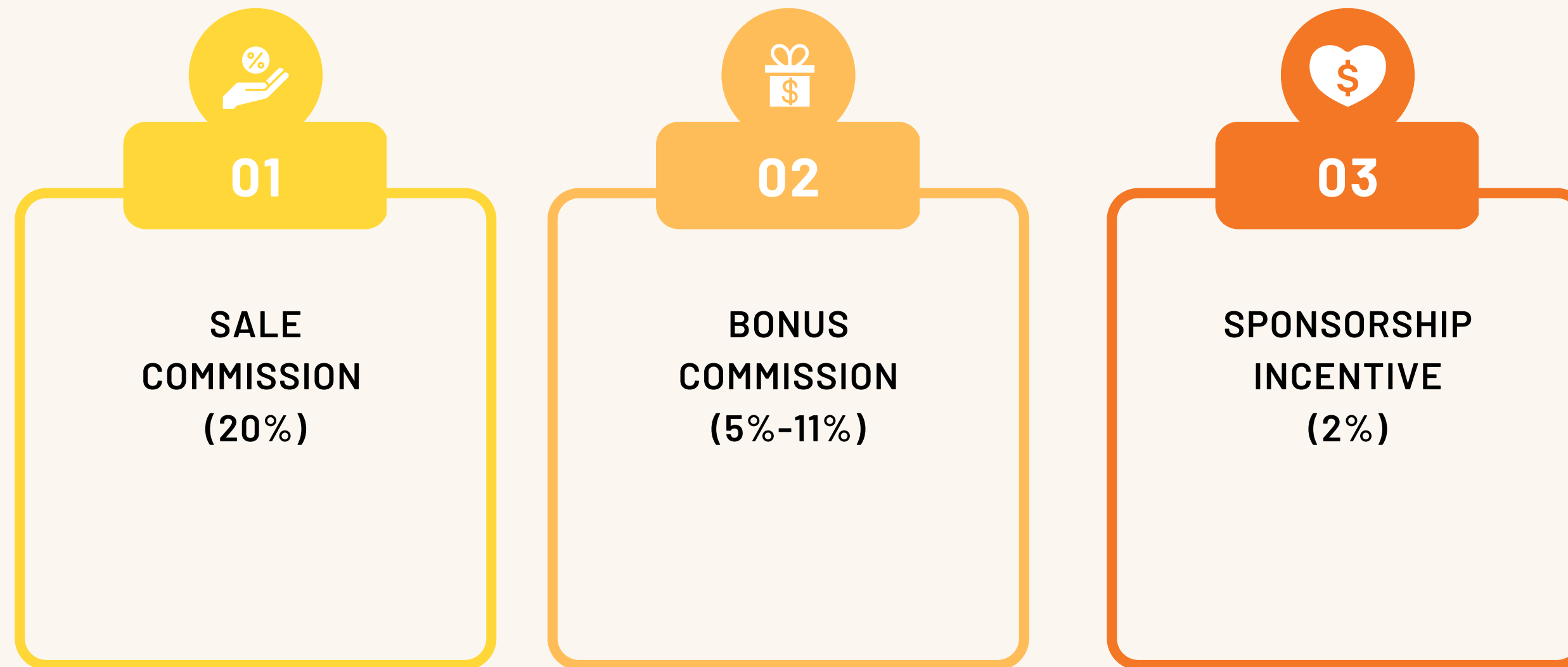
-JUNIOR MAGIC SPECIALIST

SK magic
GUIDEBOOK



MASTER FIGHTERS
ACADEMY

COMMISSION SCHEME





INCOME PLAN

-MAGIC SPECIALIST

SK magic
GUIDEBOOK



MASTER FIGHTERS
ACADEMY

COMMISSION STRUCTURE

MAGIC SPECIALIST (MS) SCHEME OVERVIEW

POSITION	JR. MAGIC SPECIALIST	MAGIC SPECIALIST
CATEGORY	PART TIME	FULL TIME
COMMISSION STRUCTURE		
SALES COMMISSION	20%	
SALES BONUS	5% - 11%	
SPONSORSHIP INCENTIVE	2%	
PERFORMANCE INCENTIVE	✗	RM 300 - RM 4,500
PERFORMANCE ALLOWANCE	✗	RM 700 - RM 2,000
BENEFIT		
AWARD	✗	✓
EPF PROVISION	✗	✓
PROMOTION	✗	✓

MS PROMOTION & EVALUATION

PROMOTION CRITERIA	EVALUATION CRITERIA
3 NET SALES IN 1 MONTH	NO SALES IN 1 MONTH (INACTIVE)

- * All MS Candidates shall be evaluated for promotion directly by HQ once the promotion criteria has been satisfied.
- * MS Commission Scheme & Benefits shall apply starting from the month of promotion

* MAGIC SPECIALISTS are categorized into 2 different categories :
JUNIOR MAGIC SPECIALIST (PART TIME) & **MAGIC SPECIALIST (FULL TIME)**,
 with **FULL TIME MAGIC SPECIALIST** enjoying **HIGHER COMMISSION & BENEFITS**

COMMISSION SCHEME

01

SALE
COMMISSION

02

SALES
BONUS

03

SPONSORSHIP
INCENTIVE

04

PERFORMANCE
INCENTIVE &
ALLOWANCE

05

WS FIGHTERS
AWARD

06

PERIODICAL
AWARD

07

APPRENTICE
AWARD

08

EPF
PROVISION

SALES COMMISSION

1. OUTRIGHT : Product OV x 20%
2. RENTAL : Product RV x 20%
 - 60% of Sales Commission paid out on 1st month
 - Remaining 40% is paid out across 11 months OR 23 months according to customer's monthly payment
3. SERVICE MEMBERSHIP : Package Amount x 10%

SALES TYPE	OUTRIGHT	RENTAL	1Y OR 2Y ADVANCE
Commission	OV X 20%	RV x 20%	RV x 20%
1 st Payout	100%	60%	100%
2 nd – 12th Payout		40% / 11 months	
2 nd – 24th Payout		40% / 23 months	

SALES BONUS

The Sales Bonus is calculated according to the total product RV and OV for all Rental and Outright sales respectively. The calculation method is as follow:

TOTAL PRODUCT VALUE (RV + OV) x BONUS RATE (%)

TOTAL RV + OV	< 6,000	6,000 – 12,999	13,000 – 22,999	23,000 – 29,999	≥ 30,000
BONUS RATE	5%	8%	9%	10%	11%

Calculation Method

Total RV + OV x Applicable Bonus Rate %

Payment Period

1 time payment upon NET SALE

SPONSORSHIP INCENTIVE

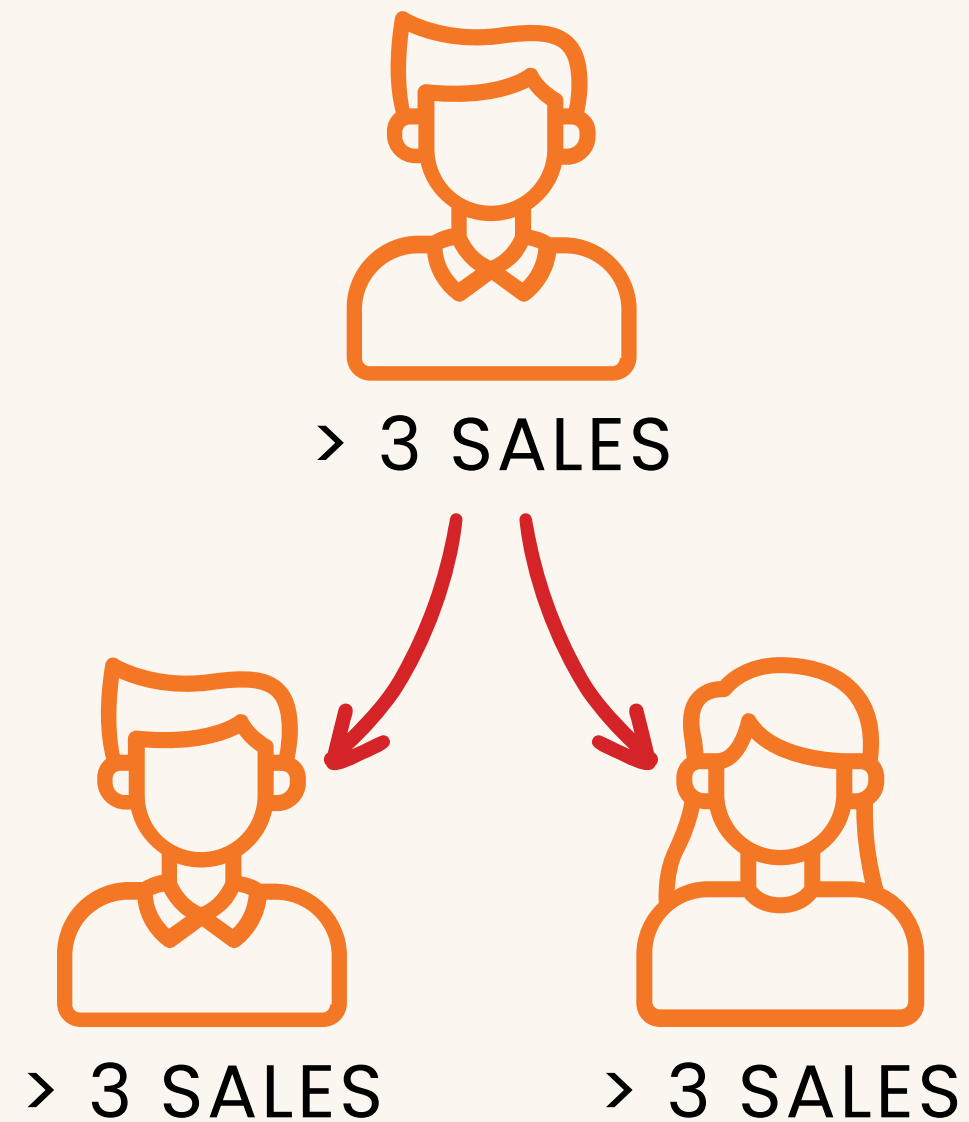
INCENTIVE RATE : 2%

INCENTIVE TERMS & CONDITIONS:

- Only applicable to the 1st Level Direct Sponsor JMS/MS
- Both the Upline & Downline MUST achieve at least 3 units Net Sales
- 60% paid out on 1st month with remaining 40% paid out across 11 months OR 23 months according to customer's monthly payment

CRITERIA	UPLINE & DOWNLINE	
NET SALES	< 3	≥ 3
FIRST LEVEL JMS/MS	N/A	(Total RV + OV) x 2%

RECRUITMENT INCENTIVES



EXAMPLE:



JKSOO RICH
RM 145.00
2,400RV

TEAM BUILDING BENEFIT : 2%

6 UNIT = 14,400 RV X 2%

= RM288.00

SUPEX RANKING SYSTEM 2.0



P.I.	RANK	MS	REMARKS
X 1.0	 BRONZE	0 ~ 29 UNITS	BASED ON YEARLY ACCUMULATED NET SALES
X 1.5	 SILVER	30 ~ 59 UNITS	
X 2.0	 GOLD	60 ~ 89 UNITS	
X 2.5	 PLATINUM	90 ~ 119 UNITS	
X 3.0	 MASTER	120 UNITS ~	

* MS ACCUMULATED NET SALES CRITERIA

- Accumulated net sales amount maintains as the SUPEX Ranking System 1.0
- Accumulated sales only counted for products sold at company's official prices (e.g., Normal Price, Promotion Price)
- Special prices customized for tenders will not be included in calculation

PERFORMANCE INCENTIVE

- The Performance Incentive will multiply up to $\times 3.0$ depending on the SUPEX rank of the Magic Specialist.
- Monthly Employees' Provident Fund (EPF) provided with condition (MAXIMUM RM 1,500).

P.I.	SUPEX RANK	≥ 3	≥ 5	≥ 7	≥ 10	≥ 15
$\times 1.0$	BRONZE	RM 300	RM 500	RM 800	RM 1,200	RM 1,500
$\times 1.5$	SILVER	RM 450	RM 750	RM 1,200	RM 1,800	RM 2,250
$\times 2.0$	GOLD	RM 600	RM 1,000	RM 1,600	RM 2,400	RM 3,000
$\times 2.5$	PLATINUM	RM 750	RM 1,250	RM 2,000	RM 3,000	RM 3,750
$\times 3.0$	MASTER	RM 900	RM 1,500	RM 2,400	RM 3,600	RM 4,500

** SUPEX rank is subject to the company's SUPEX Ranking System criteria

** Payable to **MS LEVEL ONLY**

PERFORMANCE ALLOWANCE

NET SALES	≥ 3	≥ 5	≥ 10	≥ 15
RM	700	1,000	1,500	2,000

** Payable to **MS LEVEL ONLY**

FIGHTER AWARD

CATEGORY	CRITERIA	PERIOD	AWARD
3W10S	Weekly: • Key In – 3 & above Monthly: • Net Sales – 10 & above	1st month consecutive	RM 800
		2nd month consecutive	RM 1,200
		3rd month consecutive	RM 1,500
5W15S	Weekly: • Key In – 5 & above Monthly: • Net Sales – 15 & above	Monthly	RM 2,000
7W20S	Weekly: • Key In – 7 & above Monthly: • Net Sales – 20 & above	Monthly	RM 2,500

- Only Magic Specialist (MS) are entitled for the award.
- All Net Sales shall be calculated based on Fresh Key-in & Fresh Net Sales in the same month.

PERIODICAL AWARD

CATEGORY	RANK	AWARD	REMARKS
YEARLY	1st	RM 5,000	MIN. SALES QUANTITY ≥ 120 UNITS
	2nd	RM 4,000	
	3rd	RM 3,000	
QUARTERLY	1st	RM 2,000	MIN. SALES QUANTITY ≥ 30 UNITS
	2nd	RM 1,500	
	3rd	RM 1,000	
MONTHLY	1st	RM 1,000	MIN. SALES QUANTITY ≥ 10 UNITS
	2nd	RM 700	
	3rd - 5th	RM 500	

- Only Magic Specialist (MS) are entitled for the award.
- In the event of duplication in Net Sales, final result shall be decided based on **Outright > Advance > Rental > Total RV + OV.**

APPRENTICE AWARD

	STAGE 1	1ST MONTH	2ND MONTH	REWARD
	STATUS	PROMOTE FROM JMS TO MS	MAINTAIN AS ACTIVE MS	RM 300
	NET SALES	3 UNITS	3 UNITS	
	STAGE 2	1ST MONTH	2ND MONTH	REWARD
	STATUS	MAINTAIN AS ACTIVE MS	MAINTAIN AS ACTIVE MS	RM 500
	NET SALES	5 UNITS	5 UNITS	
	STAGE 3	1ST MONTH	2ND MONTH	REWARD
	STATUS	MAINTAIN AS ACTIVE MS	MAINTAIN AS ACTIVE MS	RM 700
	NET SALES	7 UNITS	7 UNITS	
	STAGE 4	1ST MONTH	2ND MONTH	REWARD
	STATUS	MAINTAIN AS ACTIVE MS	MAINTAIN AS ACTIVE MS	RM 1,000
	NET SALES	10 UNITS	10 UNITS	

** Only applicable to newly joined Magic Specialist (MS)
** Newly joined MS is required to MAINTAIN MS Status

EPF PROVISION

MS LEVEL EPF CRITERIA

BENEFIT	CRITERIA	EPF RATE
 KWSP EPF	STATUS : ✓ MS LEVEL CALCULATION : ✓ P.I. AMOUNT (MAX RM 1,500)	8%

PAYOUT SCENARIO

BRONZE LEVEL MS with 7 NET SALES
• PERFORMANCE INCENTIVE = RM 800 • EPF AMOUNT = RM 800 X 8% = RM 64

MASTER LEVEL MS with 15 NET SALES
• PERFORMANCE INCENTIVE = RM 4,500 (EXCEED RM 1,500 EPF CEILING) • EPF AMOUNT = RM 1,500 X 8% = RM 120